

Welcome to TConNet. Success depends on right products & services and choosing the right partners/team locally and oversea

TConNet your right partner in Thailand and SoutEastAsia with global connections. To be more innovative through Co-Creation Team, Company, Customer, Culture Let's co-create new ideas together, arrange a global team and implementation.

together we can co-create a innovative solution in shortest time possible.



# TConNet Co. Ltd.

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## INTRODUCTION

TCNsolutions - TCNsupplychain - TCNlogistics - TCNnetworks

TConNet Co.Ltd, with his experts, provide a full range of services in supply chain solutions, Information Technology, Software solutions.

Our company goal: to give best "world class" products & services to our partners

## COMMITMENT

We are enriching the best professional services in the industry.

We are committed to quality, meet customer business requirements and complete customer satisfaction.

Everything we do is absolutely designed to meet your absolute needs! We are looking forward to working closely with you to build the strong relationship that can provide the foundation of business growth both for your company and ours.

## **VISION**

# **Consulting & Strategic - Supply Chain Solution**

TConNet was founded by a group of the supply chain management and IT professionals who had grown the extensive experience in the supply chain industry in global scale. We create Innovation and Solution in one touch-base way. We create the values that everyone, who is connected to, is appreciated to be a partner. We give the strategy supply chain management, the suitable solution services, we deliver to the customers.



#### Company values:

T: Talent

C: Creativity

O: Open and Credible Conduct

**N**: New paradigm

N: Nothing IS Impossible

E: Empathy

T: Technology Focus



# **PRODUCTS & SERVICES**

# IT Consulting

- Customer Relationship Management
- Process & Innovation Performance
- Systems Integration Consulting
- Technology Consulting





# **Technology Consulting**

- Information Management
- Infrastructure Solutions
- IT Strategy and Transformation
- Mobile Technology Solutions
- Radio Frequency Identification
- Service-oriented Architecture
- Software as a Service

# **Application Outsourcing Services**

- Application Outsourcing Services
- Infrastructure Outsourcing Services
- Business Process Outsourcing Services



# **Supply Chain**

# **Project-based Services**

A specific project is mutually agreed upon and TConNet takes it to completion. Project-based service offerings include:

### Supply Chain / Logistics Diagnostic, Evaluation and Solutions to reach your goals

- Overall supply chain efficiency
- · Areas of focus for improvement
- Vision, objectives, strategies and tactics

### **Supply Chain / Logistics Software Selection and Implementation**

- Logistics systems/software custom development
- Warehouse Management and Transportation Management Systems
- Inventory Management and Order Management Systems
- Supply chain aspects of ERP systems (i.e. SAP, Oracle, etc.)

### **Shipping / Transportation Cost Reduction and Service Improvement**

- Reduction of shipping and transportation costs
- Service level improvements
- Transit time reduction and consistency with KPI's

### Procurement of Supply Chain / Logistics Services (as 5 PL)

- Warehousing and transportation providers
- Selection of third-party logistics (3 PL) companies
- Implementation assistance

## **Inventory Management**



- Inventory reduction
- Global view of inventory
- Inventory accuracy

#### **Optimization of the Order-to-Delivery process**

- Entire order to delivery process evaluation
- Effectiveness of systems/software/applications
- Process and information flow mapping

## **Collaboration and Integration with Customers and Suppliers**

- Development of collaborative relationships with trading partners
- Areas for greater efficiency and improved service
- Determine opportunities to benefit all parties in the supply chain

### **Distribution Center / Warehousing**

- Service and efficiency improvement
- Selection of optimal DC site locations
- New location set-up

#### **Reverse Logistics**

- Design and programming of custom systems
- Returns and refurbishment
- Returnable containers, returnable crates, returnable packaging

### **Management of Equipment / Automotive Logistics**

- Cost reduction
- Service improvement
- Intermodal shipment of automobiles





# Interim Management Services

## "Your supply chain / logistics executive for rent"

For those times when you need to fill a management void or supplement existing staff. Typical roles/responsibilities/assignments which take advantage of our expertise might include:

#### Evaluate vendor compliance, efficiency, pricing and service levels

- Manage and strengthen vendor relationships (software companies, thirdparty logistics, carriers)
- Present problems and solutions to company management

### Company advocate for procuring supply chain services and software

- Thorough evaluations to protect company from zealous salesmen
- Develop and manage RFP's, analyze bids, negotiate contracts

### **Executive Sponsor and Project Manager for special projects**

- Systems implementations
- Reengineering

#### Develop collaborative relationships with customers and suppliers



- Improved communications and efficiency
- Process and systems integration

#### Develop a core carrier program

- Reduce shipping / transportation costs
- Increase service levels

## Analyze outsourcing opportunities to improve cash position

- Warehousing, logistics management, transportation payment, back office, IT Leadership
- Manage and improve relationships between internal IT and Operations groups
- Manage the supply chain / logistics / distribution / shipping departments
- Establish culture of zero errors, continuous improvement and customer satisfaction
- Focus entire staff on delighting the customer while maintaining operating efficiency

## **FOCUS**

In Wide Variety of Industrial Areas. We providing consulting services, to give the IT tools, to support the supply chain challenges of our growing customer base. We are working with clients in many major industries.

#### To Name a few:

- Furniture (SB Furniture Thailand the biggest chain in Thailand)
- Furniture fittings & hardware (Hafele Thailand)
- Logistics & Equipment (DTC Thailand)
- Manufacturing (Dutch Mill)
- Freight Forwarding (Yusen, Pro-Log, etc.)
- Transportation (SC)

# **QUALITY**

We deliver quality services with cost effectiveness to our clients, the efficiency management and the end-to-end supply chain IT solution.



Our motto: Not only talk! Walk the innovation walk...

## **TEAM**

- Talented people co-creating innovative solutions
- The right chemistry How well we work together
- Constant dialogue for creating ideas
- · Break out of the routine
- Trust to promote deeper cooperation
- Engage in conversation "E" is for engagement
- Our rule: Keep it simple
- Improve: Create something unique, playful and enjoyable
- Support each other, Open communication, connectivity and creativity with flexibility
- Power of sharing of information

## **COMPANY**

- We give new ideas and possibilities
- Identify & support creative/innovative people with great ideas
- Co-Create solutions with smaller teams
- Motivate and empower the team to make a difference
- Engage and support people to get involved with excitement
- All members have a shared framework & Internal alignment

## **CUSTOMER**

- We talk to customer, we ask customer and we respond to customer
- Focus on customer needs, not our wants
- We apply different perspectives:
  We focus from a customers point of view, how does our work fit into their lives
- Finding customers & partners we like to work with

## **CULTURE**

- Put cooperation over competition for the benefit of all
- Variety is key (exposure and experience)
- Collaboration & the right connections locally & globally
- Passion and invite others to participate
- Reducing bureaucracy